# **ACQUISITION OPPORTUNITY**

# Next Generation Electric Polishers & Sanders



## The Company

- LC Power Tools is a subsidiary of Lake Country Manufacturing Inc.
- Lake Country Manufacturing Inc. is a family-owned and operated business
- Based in WI, USA, the Company specializes in polishers & sanders
- Technology offers superior performance over all other competitors

# The Offering

- Two tools (UDOS® 31E & UDOS® 51E)
- Both tools are in production
- Complete designs, specifications
- Global coverage with over 90 patents
- Complete supply chain, molds & tooling
- Proven with hundreds in the field
- Assembly fixtures & processes in place
- Inventory of materials & finished goods

### Global Market

- Global car polisher market alone is projected to reach US\$540.5 million in 2029, increasing from US\$346 million in 2022, with a CAGR of 6.5% according to QY Research
- North America will continue to be the dominant market with a share of nearly 35%, followed by China, and Europe
- The global sanders market is expected to grow at a 10.6% CAGR from 2024 to 2031.
- Applicable markets include:
  - Automotive
  - Lighting
  - Marine
  - Furniture
  - Industrial
  - Consumer





## The Opportunity

Blackhawk Technologies, LLC is exclusively representing LC Power Tools to divest its UDOS® 31E and UDOS® 51E Electric Polishers & Sanders product line. These tools are the only 3-in-1 and 5-in-1 products in the market combining rotary and random orbital functions to handle all application challenges.





The UDOS products are lighter, faster and more powerful than their competitors. The technology is proven with hundreds in the field and protected by over 90 patent assets globally. The offerings are a turn-key solution for an acquirer/licensee interested in expanding its tool product line.

The Company seeks a strategic acquirer with both resources and distribution channels to fully commercialize the tools.

#### **Market Drivers**

The polisher and sander market is experiencing significant growth due to several drivers:

- 1. **Home & Professional Detailers**: A rise in enthusiasts, hobbyists, and prosumers globally is driving growth in this industry.
- 2. **New Markets & Applications**: Increase in new markets/ applications such as lighting, furniture, marine, musical instruments etc.

Each market driver is feeding the other, demanding better polishing and sanding solutions resulting in significant market growth and potential.

#### **UDOS® 31E and UDOS® 51E Features**

- Powerful motors packing efficiency in both the 3-in-1 and 5-in-1 tools combining rotary and random orbital functions to easily handle demanding applications.
- The sanders & polishers are lighter, faster and more powerful than any
  of its competitors in the market utilizing 5-inch and 6-inch sanding &
  polishing discs.
- The Back-Plates are designed for minimum vibration, with proprietary & strategically placed cooling vents to channel cooler air through the plate and the pads for longer life.
- The variable speed and dual sided triggers on both units along with vibration control features, offer increased control of the tool for superior performance for any user skill level
- Both units offer long anti-freeze rubber cords and ergonomic rubber grips for increased comfort and flexibility, making these polishers and sanders of choice

